



**Purchase Order**  
**QPA**  
**State of Indiana**

Approved by Encompass Leadership Team -- 2011

Order # 0013509273 Date 07/31/2012 Required Date 08/30/2012 Page 1 of 4  
 Requisition Number: 0000007590  
 Vendor ID: 0000206716 000001  
 Agency: 00700 Department of Education  
 Pay Terms: 35 Days in Arrears

Vendor 0000206716 000001 3

**Remit to**  
 NETECH CORPORATION  
 PO BOX 99613  
 TROY MI 48099

**Ship To**  
 Indiana Department of Education  
 151 W OHIO ST  
 INDIANAPOLIS IN 46204

**Vendor Name Address**  
 NETECH CORPORATION  
 PO BOX 99613  
 TROY MI 48099

**Bill To**  
 Department of Education  
 IN Department of Education  
 Accounting Dept.  
 151 W OHIO ST  
 INDIANAPOLIS IN 46204

**Vendor Contact**  
 Name:  
 eMail:  
 Phone:

**Buyer**  
 Name: Carr,Kriss-700  
 eMail: klcarr@doe.in.gov

**Purchase Order Instructions & Comments**

This is an award of a Quantity Purchase Agreement for Internet Protocol Telephony Systems (IPT), Associated Communication Equipment and Professional Services per attached contract.

Executive Branch Entities of State Government:

To order from this contract, you MUST contact IOT and receive approval before placing your order.

Primary IOT contact is :

Jim Kuntz  
 Manager, Network Services  
 317-232-0669  
 jkuntz@iot.in.gov

Political Subdivisions of State Government:

To order from this contract, contact the contractor directly.

Brent Clodgo  
 General Manager - Indiana  
 NETech Corporation  
 701 Congressional Blvd. Suite 210  
 Carmel, IN 46032  
 Tel 317.581.1900  
 Fax 317.581.1919  
 Cell 317.501.6094  
 bclodgo@NETechCorp.com

Item No	Description	Purchase Order Line Details (FOB Destination)	Qty Ordered	Qty Recd	UOM	Unit Price	Extended Amt
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1- 1	CISCO TELEPRESENCE		1.0000		EA	1,672,317.1300	1,672,317.13
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Contract ID: 000000000000000000010120 Open Item Contract Release: 2742

<< CTS-TX9000-PROMO TX9000 Promo Requires purchase of TPS to be eligible 1 \$- 55% \$- \$-

- CTS-TX9000 Cisco TelePresence TX9000 1 \$299,000.00 55% \$134,550.00 \$134,550.00
- CP-PWR-CUBE-4 IP Phone power transformer for the 89/9900 phone series 1 \$- 55% \$- \$-
- CTS-CAM-TOOL TelePresence Camera Calibration Tool 1 \$- 55% \$- \$-
- CTS-CODEC-S-PWR CTS codec power supply 4 \$- 55% \$- \$-
- CTS-CTRL-DV12 TelePresence Touch Device 1 \$- 55% \$- \$-
- CTS-DISP-65-GEN4 Cisco TelePresence 65 Inch Plasma Display 3 \$- 55% \$- \$-
- CTS-LAEB-G2R CTS Audio Video Expansion Box G2R 1 \$- 55% \$- \$-
- CTS-LCU-G2R CTS Light Control Unit G2R 1 \$- 55% \$- \$-
- CTS-PWR-LT-LED CTS-TX9XX0 LED power supply 2 \$- 55% \$- \$-
- CTS-TX9000-BZL Cisco TelePresence TX9XX0 bezels 1 \$- 55% \$- \$-
- CTS-TX9000-LEDPK Cisco TelePresence TX9XX0 LED light fixtures 1 \$- 55% \$- \$-
- CTS-TX9000-SPKR Cisco TelePresence TX9XX0 speaker 1 \$- 55% \$- \$-
- CTS-TX9000-TBL Cisco TelePresence TX9XX0 table 1 \$- 55% \$- \$-
- CTS-TX9K-CAM-HS Cisco TelePresence TX9XX0 camera housing 1 \$- 55% \$- \$-



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CTS-TX9K-CAM-PWR	Cisco TelePresence TX9XX0 camera power supply 1		1			\$-	\$-
CTS-TX9K-CAMCLSTR	Cisco TelePresence TX9XX0 camera cluster 1		1			\$-	\$-
CTS-TX9K-CBLRUN	Cisco TelePresence TX9XX0 cable runner 1		1			\$-	\$-
CTS-TX9K-DATADISP	Cisco TelePresence TX9XX0 42 inch display 1		1			\$-	\$-
CTS-TX9K-FRT-PNLS	Cisco TelePresence TX9XX0 front system panels 1		1			\$-	\$-
CTS-TX9K-MIC	Cisco TelePresence TX9XX0 microphone 3		3			\$-	\$-
CON-ECDN-CTS-TX9	ESS WITH 8X5XNBD Cisco TelePresence S 1	\$35,880.00	30%			\$25,116.00	\$25,116.00
CTS-CAB-VGA-A	Cisco TelePresence System Presentation cable VGA+audio 1		1			\$-	\$-
CTS-CODEC-PRI-G2R	Cisco TelePresence Codec 1GHz 4		4			\$-	\$-
CTS-LAPCONN-NA	TelePresence Laptop Connectivity - North America 6		6			\$-	\$-
CTS-TX9K-LTRF	Cisco TelePresence TX9XX0 light reflector free-standing kit 1	\$25,000.00	55%			\$11,250.00	\$11,250.00
CTS-TX9XX0-TBL-WF	Cisco TelePresence TX9XX0 front row walnut tabletop 1		1			\$-	\$-
PWR-CORD10-NA	TelePresence 10 Power Cord - North America 5		5			\$-	\$-
1310 - ESC							
CTS-TX1310-65	Cisco TelePresence TX1310 65 9	\$84,900.00	55%			\$38,205.00	\$343,845.00
CTS-CAM-TOOL-G2	TelePresence Camera Calibration Tool gen2 9		9			\$-	\$-
CTS-CTRL-DV12	TelePresence Touch Device 9		9			\$-	\$-
CTS-DISP-65-GEN4	Cisco TelePresence 65 Inch Plasma Display 9		9			\$-	\$-
CTS-MIC	TelePresence Microphones 54		54			\$-	\$-
CTS-TX1310-ACCKIT	TX 1310 65 Accessory Kit 9		9			\$-	\$-
CTS-TX1310-CAB	TX 1310 65 Cabinet 9		9			\$-	\$-
CTS-TX1310-CABCOV	TX 1310 65 Cabinet Cover 9		9			\$-	\$-
CTS-TX1310-LGTSTR	TX 1310 65 Light Structure 9		9			\$-	\$-
CTS-TX1310-SKRCOV	TX 1310 65 Light Structure 9		9			\$-	\$-
CTS1300-47CAMCLST	CTS 1300-47 cam cluster 9		9			\$-	\$-
CTS1300-65-BZL	Telepresence 1300 and 1100 65in Display Bezel 9		9			\$-	\$-
CTS1300-SAG	TelePresence 1300 Seat Alignment Guide 9		9			\$-	\$-
CTS1300-STRUCTURE	TelePresence 1300 and 1100 Wall Mount Structure 9		9			\$-	\$-
CON-ECDN-CTSTX131	ESS WITH 8X5XNBD Cisco TelePresence TX1310 65 9	\$8,813.00	30%			\$6,169.10	\$6,169.10
\$55,521.90							
CTS-CODEC-PRI-G2R	Cisco TelePresence Codec 1GHz 9		9			\$-	\$-
CTS-EP-SW-V1.9K9	TelePresence Endpoint Software version 1.9 9		9			\$-	\$-
PWR-CORD10-NA	TelePresence 10 Power Cord - North America 9		9			\$-	\$-
1310 - School Corp							
CTS-TX1310-65	Cisco TelePresence TX1310 65 6	\$84,900.00	55%			\$38,205.00	\$229,230.00
CTS-CAM-TOOL-G2	TelePresence Camera Calibration Tool gen2 6		6			\$-	\$-
CTS-CTRL-DV12	TelePresence Touch Device 6		6			\$-	\$-
CTS-DISP-65-GEN4	Cisco TelePresence 65 Inch Plasma Display 6		6			\$-	\$-
CTS-MIC	TelePresence Microphones 36		36			\$-	\$-
CTS-TX1310-ACCKIT	TX 1310 65 Accessory Kit 6		6			\$-	\$-
CTS-TX1310-CAB	TX 1310 65 Cabinet 6		6			\$-	\$-
CTS-TX1310-CABCOV	TX 1310 65 Cabinet Cover 6		6			\$-	\$-
CTS-TX1310-LGTSTR	TX 1310 65 Light Structure 6		6			\$-	\$-
CTS-TX1310-SKRCOV	TX 1310 65 Light Structure 6		6			\$-	\$-
CTS1300-47CAMCLST	CTS 1300-47 cam cluster 6		6			\$-	\$-
CTS1300-65-BZL	Telepresence 1300 and 1100 65in Display Bezel 6		6			\$-	\$-
CTS1300-SAG	TelePresence 1300 Seat Alignment Guide 6		6			\$-	\$-
CTS1300-STRUCTURE	TelePresence 1300 and 1100 Wall Mount Structure 6		6			\$-	\$-
CON-ECDN-CTSTX131	ESS WITH 8X5XNBD Cisco TelePresence TX1310 65 6	\$8,813.00	30%			\$6,169.10	\$6,169.10
\$37,014.60							
CTS-CODEC-PRI-G2R	Cisco TelePresence Codec 1GHz 6		6			\$-	\$-
CTS-EP-SW-V1.9K9	TelePresence Endpoint Software version 1.9 6		6			\$-	\$-
PWR-CORD10-NA	TelePresence 10 Power Cord - North America 6		6			\$-	\$-
Superintendent Bennett's Office							
CTS-MXNMTCH-PRM-K9	MixNMatch Promo Bundle 1		1			\$-	\$-
CTS-EX90-K9	EX90 - NPP, Touch UI 10	\$12,870.00	55%			\$5,791.50	\$57,915.00
CTS-CTRL-DV8	Touch Control for EX Series with cradle and handset 10		10			\$-	\$-
LIC-ECXX-NPP	EX NPP option 10		10			\$-	\$-
LIC-EX90	EX90 Product License Key 10		10			\$-	\$-
LIC-S52000-TCX.XK9	License Key Software Encrypted 10		10			\$-	\$-
CON-ECDN-CTS-EX90	ESS WITH 8X5XNBD EX90 base system including NPP option 10	\$1,158.00	30%			\$810.60	\$8,106.00
PWR-CORD-US-A	Pwr Cord US 1.8m Black YP-12 To YC-12 10		10			\$-	\$-
SW-S52000-TC5.XK9	Software 5.x Encryption 10		10			\$-	\$-



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CTS-MX300-55-K9	Cisco TelePresence MX300 55 - PHD 1080p 4x , Touch UI, Mic 1					\$27,600.00	55%
						\$12,420.00	\$12,420.00
CTS-CTRL-DVP8	Cisco TelePresence MX200 42 Intouch w/ integrated 7.5m cable 1		1			\$-	55%
						\$-	
CTS-MX300-E-K9	Cisco TelePresence MX300 55 - Encrypted 1		1			\$-	55%
						\$-	
CTS-QSC20-MIC+	Performance Mic - for auto expand only 2		2			\$-	55%
						\$-	
LIC-MX300-55	Cisco TelePresence MX300 55 Product ID 1		1			\$-	55%
						\$-	
LIC-S52000-TCX.XK9	License Key Software Encrypted 1		1			\$-	55%
						\$-	
SW-S52000-TC5.XK9	Software 5.x Encryption 1		1			\$-	55%
						\$-	
CON-ECDN-MX30055K	ESS WITH 8X5XNBD Cscs TelePrsnce MX300 55-PHD 1080p 4x 1		1			\$2,865.00	30%
						\$2,005.50	\$2,005.50
CTS-MX300-55-FSK	Cisco TelePresence MX300 55 Floor Stand Option 1		1			\$-	55%
						\$-	
PWR-CORD-US-E	MX - Pwr cable US 4,5m 1		1			\$-	55%
						\$-	
Infrastructure							
CTI-8000-MSECH-K9	MSE-8000-B2 Media Services Engine Chassis Bundle 1		1			\$60,960.00	55%
						\$27,432.00	\$27,432.00
CTI-8010-FAN	MSE 8000 chass fan tray 2		2			\$-	55%
						\$-	
LIC-8050-SUP-K9	License Key For MSE 8000 Software Image, Used During DF 1		1			\$-	55%
						\$-	
SW-8050-SUP-K9	Software Image For MSE 8050 Supervisor Blade, Latest Version 1		1			\$-	55%
						\$-	
CON-ECDN-8KMSECH	ESS WITH 8X5XNBD MSE-8000-B2 Media Svc Engine Chas Bndl 1		1			\$6,096.00	30%
						\$4,267.20	\$4,267.20
CTI-8000-PWR-AC	Select for AC power 1		1			\$-	55%
						\$-	
CTI-8000-VALBLK	UPL, MSE8023 PSU - Blank rectifier for power shelf 6		6			\$-	55%
						\$-	
CTI-8000-VALCAB	DC cable kit (6 cables) 1		1			\$-	55%
						\$-	
CTI-8000-VALEPS	UPL, MSE8020 Empty AC/DC Power Shelf unit pack 2		2			\$-	55%
						\$-	
CTI-8000-VALNIC	UPL, MSE8024 PSU NIC power shelf management module unit pack 2		2			\$-	55%
						\$-	
CTI-8000-VALRCTF	1 KW AC/DC Pwr Shelf Rectifier Module 2		2			\$-	55%
						\$-	
PWR-CORD-US-15AMP	MSE 8000 series 15 AMP US power cord 8		8			\$-	55%
						\$-	
CTI-8050-SUP-K9	MSE 8050 Supervisor Blade, 800-TAN 1		1			\$-	55%
						\$-	
LIC-AESCDN7-K9	AES and HTTPS Enable Upgrade 1		1			\$-	55%
						\$-	
CTI-8710-PROMO-K9	MSE 8710 Promo Bundle including 16 screen licenses 3		3			\$260,000.00	55%
						\$117,000.00	\$351,000.00
CTI-8710-TS-K9	Cisco TelePresence Server MSE 8710 blade - up to 16 Screens 3		3			\$-	55%
						\$-	
CON-ECDN-8710TS	ESS WITH 8X5XNBD MSE-8710 TP Svr blade -16 TP Screens 3		3			\$12,468.00	30%
						\$8,727.60	\$26,182.80
LIC-8710-1SL	MSE-8710 Telepresence Server TS 8710 - 1 screen license 48		48			\$-	55%
						\$-	
CON-ECDN-8710-1SL	ESS WITH 8X5XNBD MSE-8710 TP Svr TS 8710 - 1 screen Lic 48		48			\$1,320.00	30%
						\$924.00	\$44,352.00
LIC-8710-PROMO-PAK	LIC PAK for 8710 Promo Pack Port Licenses 3		3			\$-	55%
						\$-	
CTI-TMS-SW-K9	Cisco TelePresence Management Suite - Includes 10 Systems 1		1			\$3,648.00	55%
						\$1,641.60	\$1,641.60
LIC-TMS-10-UPG	Cisco TMS - Base 10 System License 1		1			\$-	55%
						\$-	
LIC-TMS-APL-S80100	TMS Lic Key Base Software Image, Used During DF 1		1			\$-	55%
						\$-	
LIC-TMS-SPUPG-PAK	TMS Starter Pack Upgrade PAK 1		1			\$-	55%
						\$-	
SW-TMS-APL-S80100	TMS Base Software Image Latest Version 1		1			\$-	55%
						\$-	
CON-ECMU-CTITMSSW	ESS SW SUPP+UPGR TMS Mgmt Suite Svr Lic-Incl 10 Sys 1		1			\$912.00	30%
						\$638.40	\$638.40
LIC-MOVI-25	Jabber Video 25 Additional User Licences 1		1			\$3,600.00	55%
						\$1,620.00	\$1,620.00
CON-ECDN-MOVI-25	ESS WITH 8X5XNBD Movi TMS 25 Additional User Licences 1		1			\$432.00	30%
						\$302.40	\$302.40
LIC-TMS-25	Cisco TMS - Additional 25 Systems 1		1			\$5,412.00	55%
						\$2,435.40	\$2,435.40
CON-ECDN-LICTMS25	ESS WITH 8X5XNBD TMS Management Suite - Addl 25 Systems 1		1			\$1,894.00	30%
						\$1,325.80	\$1,325.80
LIC-TMS-MSEX-25	Cisco TMSXE - Extension for MS Exchange - Per 25 sys reg. 1		1			\$12,240.00	55%
						\$5,508.00	\$5,508.00
CON-ECDN-LTMSEX25	ESS WITH 8X5XNBD TMS MS Exchg Integration Pkg-Per25SysReg 1		1			\$1,224.00	30%
						\$856.80	\$856.80
CTI-VCS-CONTRL-K9	VCS Control 1		1			\$12,360.00	55%
						\$5,562.00	\$5,562.00
LIC-VCS-BASE-K9	License Key - VCS Encrypted Software Image 1		1			\$-	55%
						\$-	
LIC-VCS-GW	Enable GW Feature (H323-SIP) 1		1			\$-	55%
						\$-	
LIC-VCSE-100	Video Communication Server - 100 Traversal Calls 1		1			\$-	55%
						\$-	
CON-ECDN-SCNTRLK9	ESS WITH 8X5XNBD VCS Cntrl 1		1			\$1,236.00	30%
						\$865.20	\$865.20



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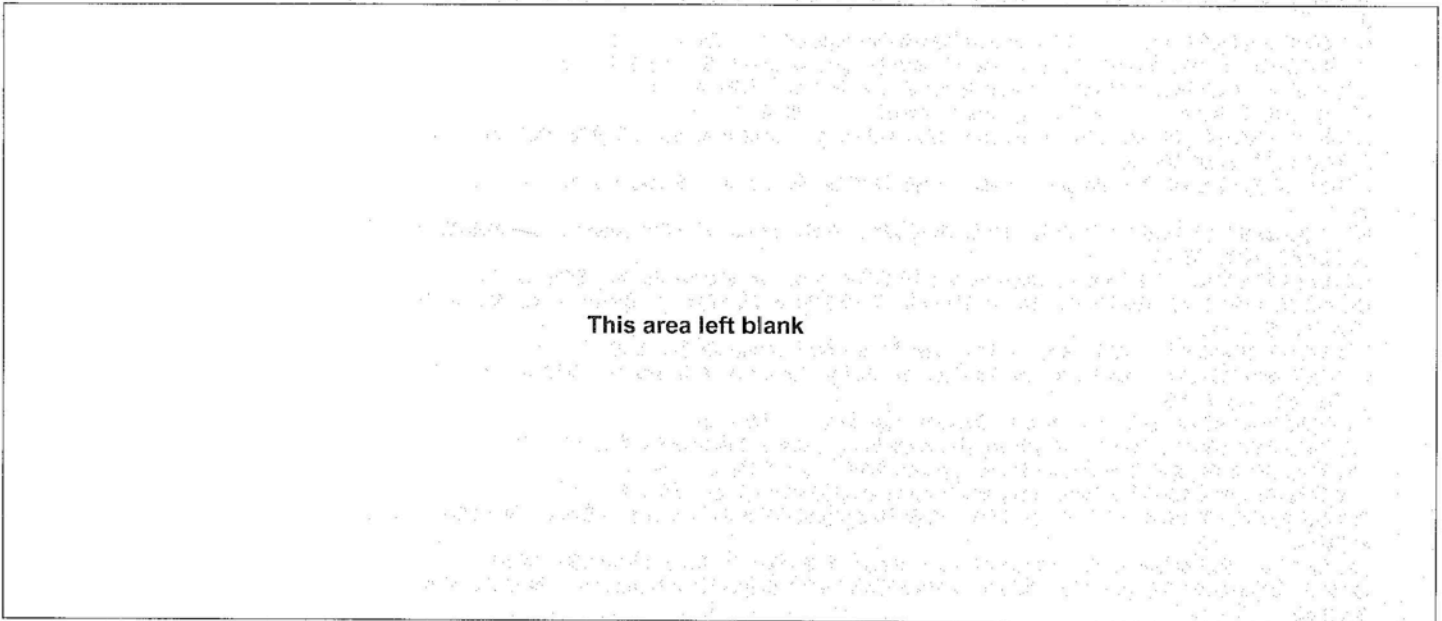
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	LIC-VCS-10 Video Comm Server 10 Add Non-traversal Network Calls		1			\$7,920.00	55% \$3,564.00
	CON-ECDN-LICVCS10 ESS WITH 8X5XNBD VCS 10 Add Non-traversal Ntwk Calls		1			\$792.00	30% \$554.40
	PWR-CORD-US-A Pwr Cord US 1.8m Black YP-12 To YC-12		1			\$-	55% \$-
	SW-VCS-7.X-K9 Software Image for VCS with Encryption, Version 7.X		1			\$-	55% \$-
	CTI-VCS-EXPRESS-K9 VCS Expressway		1			\$12,360.00	55% \$5,562.00 \$5,562.00
	LIC-VCS-1800TURN VCS 1800 TURN Relay option		1			\$-	55% \$-
	LIC-VCS-BASE-K9 License Key - VCS Encrypted Software Image		1			\$-	55% \$-
	LIC-VCS-GW Enable GW Feature (H323-SIP)		1			\$-	55% \$-
	LIC-VCSE-E Enable Expressway feature		1			\$-	55% \$-
	CON-ECDN-SEPRESK9 ESS WITH 8X5XNBD VCS Expressway		1			\$1,236.00	30% \$865.20 \$865.20
	LIC-VCSE-5 Video Communication Server - 5 Traversal Calls		1			\$9,000.00	55% \$4,050.00
	CON-ECDN-LICVCSE5 ESS WITH 8X5XNBD Video Comm Svr - add 5 Traversal Calls		1			\$900.00	30% \$630.00 \$630.00
	PWR-CORD-US-A Pwr Cord US 1.8m Black YP-12 To YC-12		1			\$-	55% \$-
	SW-VCS-7.X-K9 Software Image for VCS with Encryption, Version 7.X		1			\$-	55% \$-
	Professional Services						
	NET-PRO-SERV Installation and Configuration - Details to come in SoW		1			\$224,640.00	0%
	NET-PRO-TRN End user training (approximately 20 days)		1			\$35,500.00	0% \$35,500.00 \$35,500.00

**Units of Measure, Handling, Totals, Signatures**

The following UN/CEFACT Unit of Measure  
Common Codes are used in this document:  
EA Each



**Total PO Amt. \$ 1,672,317.13**

Indiana Department of Administration Authorized Signatory	<b>CONFIRMATION OF RECEIPT</b>	
	I certify that the items listed above were received. All commodities appeared to conform to specifications and showed no patent defects, except as otherwise noted.	
	Signature of Receiver	Date Signed(Month/Day/Year)
<b>FUNDING ENCUMBERED BY THE AUDITOR OF STATE</b>		
I certify that there is sufficient unencumbered balance in the above account to cover the amount of this order, and that funds have been set aside for payment thereof.		



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