



## COMPANY

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### Product Information

- C600 Datasheet
- C300 Datasheet
- C300D Datasheet
- C10 Datasheet
- X1000 Datasheet
- S-Series Datasheet
- IronPort Anti-spam Datasheet
- IronPort MTA Core Architecture Whitepaper
- Reputation Based Email Security Whitepaper
- Email Authentication Whitepaper
- IronPort Email Security Appliance Overview Whitepaper
- Multi-layered Virus Prevention Whitepaper

## Management



### SCOTT WEISS: CEO

Scott Weiss is the CEO and Co-Founder of IronPort Systems. IronPort is a product of Scott's past experiences with companies that innovate with their use of email. Scott was one of the early team members at Hotmail, the world's largest web-based email service. At Hotmail, Scott was responsible for all partnership and revenue generating business development efforts. It was this experience

at Hotmail that helped Scott identify the emerging business opportunity that would later evolve into IronPort Systems. After Hotmail's acquisition by Microsoft, Scott led a business development team at Microsoft with the MSN division. Scott left Microsoft to pursue new start-up opportunities. He developed a concept in the e-commerce space, and pulled together the core team to incubate the idea. In the process of seeking funding for the concept, Scott met with leaders of the Venture Capital industry, and ultimately resulted in Scott joining idealab! as Managing Director and Entrepreneur in Residence. It was at idealab! that Scott Weiss met Scott Banister, and their combined experience germinated into IronPort. Prior to joining HotMail, Scott Weiss had been a consultant at McKinsey & Co. Scott also worked at EDS as a Group Manager and is a graduate of the EDS management training program. Scott holds an MBA from Harvard Business School and a BA from the University of Florida, both with Honors.



### SCOTT BANISTER: VP, CORPORATE STRATEGY

Scott Banister is Co-Founder and VP, Corporate Strategy at IronPort. Scott started his career as a pioneer in the email business. He was founder and VP of Technology at ListBot, the largest ASP for business email list hosting. Over half a million customers used ListBot to communicate with more than 20 million unique list members. ListBot was

acquired and became Microsoft's ListBuilder™, part of the bCentral™ suite of business offerings. After ListBot, Scott spent his time working with other leading start-ups as board member and investor. These start-ups include eVoice, creator of the first email-enabled home voicemail service, which was acquired by AOL in 2001. Scott most recently served as VP of Ideas at idealab!, where he contributed numerous innovations, including the unique bid-for-placement search engine model that powers Overture.

### CRAIG COLLINS: CFO

Craig Collins is the CFO of IronPort Systems. Craig has over 20 years of experience in corporate development, finance and information technology. Before joining IronPort Systems, Craig was the Executive

## WHAT'S NEW?

### IronPort Systems to Acquire PostX

Acquisition Results in the World's Most Robust and Scalable Solution for Secure Email. [More](#)

### Sign-Up

For Real-Time Virus Threat Level Updates. [More](#)

### Threat Operations Center

This state of the art facility identifies threats before they reach your network. [More](#)

### INFORMATION FOR:

- + Government Agencies
- + Education
- + ISPs
- + Resellers
- + Healthcare
- + Financial Services

### INFORMATION ABOUT:

- + IronPort Anti-Spam
- + Virus Outbreak Filters
- + Web Security Appliances
- + Financial Services
- + How to Buy



Vice President of Corporate Development and CFO at Brio Software until Brio was merged with Hyperion solutions. Before Brio, Craig was Executive Vice President and CFO of CoSine Communications. Earlier, he served as Vice President and CFO of Optical Coating Laboratory, Inc., which was acquired by JDS Uniphase in February 2000. At JDS Uniphase, Craig was Vice President of Corporate Finance and Strategic Planning. Craig also spent 18 years at Nestle Beverage Co., where he served as Senior Vice President of Finance and Chief Information Officer. He holds a bachelor's degree in Business Administration and a master's degree in Quantitative Methods, Public and Business Administration from the University of Oregon.

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**NAWAF BITAR: SVP, ENGINEERING**

Nawaf Bitar is the Senior Vice President of Engineering at IronPort. He has over twenty years of engineering and engineering management experience. Prior to joining IronPort, Nawaf was Vice President of Data ONTAP Engineering at Network Appliance, where his experience included managing development of NetCache, Data ONTAP GX, and Data ONTAP. He also established NetApp's engineering center in Bangalore, India. Prior to NetApp, Nawaf was an engineer and manager at Silicon Graphics, where he contributed to the development of the Origin 2000 family of products. Nawaf holds a Bachelor of Arts degree from the University of Texas at Austin.

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**TOM GILLIS: SVP, WORLDWIDE MARKETING**

Tom Gillis has had extensive experience in Marketing for hardware and Internet infrastructure companies. Tom was SVP/GM at iBEAM Broadcasting (NAS:IBEM). As General Manager of the Media Division at iBEAM, Tom was responsible for Sales, Marketing, Operations and Development functions for his business unit. Tom also served as VP of Marketing at iBEAM Broadcasting, writing the business plan and taking the company public along with the CEO and CFO in 2000. Earlier, Tom spent several years at Silicon Graphics, ultimately managing a product marketing department responsible for the company's flagship graphics workstations. Tom also worked as a consultant at the Boston Consulting Group (BCG). Tom's technical experience includes 5 years as a design engineer at Raytheon Company, working in various disciplines including DSP design, GaAs chip design, and communications systems design. Tom graduated with Distinction from Harvard Business School's MBA program. He also graduated Magna Cum Laude with an MSEE from Northwestern University and a BSEE from Tufts University.

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**STEVE SHRAY: SVP, OPERATIONS**

Steve Shray has more than 10 years of experience building, selling and shipping systems with embedded computer hardware.



Steve has served as CEO, board member, and previously COO of Microtech Systems, a closely held company specializing in CD-recordable publishing and duplications systems. Steve managed a five-fold growth of the company. Prior to Microtech, he held a number of management positions in operations and business planning in the semiconductor industry with Intel Corporation and then with Cypress Semiconductor as a start-up. Steve holds an MBA from The Harvard Business School and an undergraduate degree with honors in Industrial Engineering from The University of Massachusetts at Amherst.



**KELLY BATTLES: VP, FINANCE**

Kelly Battles joined IronPort in May, 2003. She is responsible for the company's treasury, investor relations, and financial planning and analysis functions. Kelly is an experienced executive in developing strategies for and executing acquisitions, divestitures, venture investments, joint ventures and strategic partnerships. Prior to joining IronPort, Kelly was Director of Strategy and Corporate Development at Hewlett-Packard where she led business and investment strategies, equity transactions and major strategic alliances. Kelly has also been a strategy consultant at McKinsey and Company, and held positions in Corporate Finance at J.P. Morgan and Co. Kelly holds an MBA from Harvard Business School and a BSE from Princeton University, both with Honors.



**DANIELLE MURCRAY: VP, CORPORATE CONTROLLER**

Danielle Murcray joined IronPort in October, 2005. Danielle is a certified public accountant with over 10 years of financial experience in the global high technology industry. Before joining IronPort, she was the Corporate Controller at Packeteer, Inc.-where she managed corporate and international finance, tax, legal and Sarbanes-Oxley compliance. Prior to Packeteer, Danielle served as VP, Corporate Controller and Chief Accounting Officer at Brio Software, Inc. (until Brio merged with Hyperion Solutions). Prior to Brio, she worked for Arthur Andersen LLP, in the firm's audit business unit, serving clients in the Silicon Valley office, primarily in the software and Internet sectors. Danielle holds a bachelors of science degree in Accounting from Central Washington University, in Ellensburg, Washington.



**KEITH VALORY: VP, CORPORATE DEVELOPMENT & GENERAL COUNSEL**

Keith Valory is responsible for all corporate development, strategic alliances and Legal affairs at IronPort Systems. Prior to joining IronPort Systems, Keith was a corporate associate with Venture Law Group LLC, now a division of Heller Eherman LLP, where he focused mainly on advising and representing Silicon Valley technology companies on issues relating to venture capital and venture debt funding, initial public

offerings, mergers and acquisitions, SEC compliance, intellectual property matters and strategic alliances. Keith graduated Summa Cum Laude with Juris Doctor and MBA Degrees from Santa Clara University and graduated with Highest Honors in Economics from University of California, at Santa Cruz.

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**SHREY BHATIA: VP, INTERNATIONAL SALES & WORLDWIDE CHANNELS**

Shrey Bhatia is responsible for IronPort's international sales and worldwide channel organizations. Prior to joining IronPort, Shrey was responsible for Worldwide Business Development and Strategic Alliances at VERITAS Software (acquired by Symantec). Prior to that, Shrey held several senior sales, product development, marketing and

business development roles at companies including; iBEAM (acquired by Williams Co.), Booz Allen & Hamilton, GE Capital and GE International. He holds a B.S. in Computer Engineering from Rutgers University and an MBA from Harvard Business School.

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**JEFF WILLIAMS: VP, NORTH AMERICAN SALES**

Jeff Williams brings over 15 years of sales management experience to his role at IronPort. Previous positions held include: VP of Sales, IntruVert Networks recently acquired by Network Associates; VP of Sales, Abeona Networks a Kleiner Perkins and Sequoia Capital funded company. As a VP of Sales at GlobalCenter, Jeff was responsible

for total billed revenue of all hardware, software and services sales in the Internet Data Centers and led the sales organization transition through the \$6.5 billion GlobalCenter/Exodus Communications merger. He holds a B.S. in Marketing from CSUC.

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**ANNA BINDER: VP, PEOPLE**

Anna Binder is responsible for leading IronPort's human resources organization - overseeing elements such as talent acquisition, training, employee relations, performance management, organizational development and compensation programs. Before joining IronPort in 2000, she held a variety of Human Resources and business operations positions at Spring Street

(acquired by Homestore in 1999) and AIG, Inc. Anna holds a bachelors degree in Political Science and Economics from the University of Oregon and an MBA from IESE Business School in Barcelona, Spain.

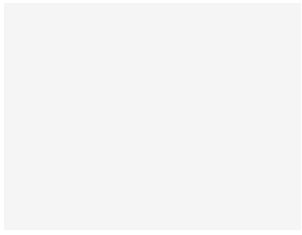
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**PATRICK R. PETERSON: VP, TECHNOLOGY**

Patrick Peterson is Vice President of Technology at IronPort Systems. Joining IronPort in 2000, he researched market needs to define the email infrastructure products that have become IronPort's Email Security Appliances. Peterson was also instrumental in the creation of SenderBase, the industry's first and largest email traffic

monitoring service. Prior to joining IronPort, Peterson served as Vice



President, Engineering Operations at Savi Technology, a leading provider of RFID solutions, and played a critical role during the sale of the company to Texas Instruments. Peterson holds B.S. and M.S. degrees in electrical engineering from Stanford University and holds patents related to antennas, radio frequency communications and email authentication technologies.